

SCHACHER
AUCTION SERVICES
Robert Schacher

July 9, 2016

Dear Hereford Breeder,

I am very excited to have been selected by the Western States Hereford Association to serve as your Sale Manager for the Western Nugget National Hereford Sale. The sale will be held on Saturday, December 3, 2016 at 4:00 p.m. in the Nugget Celebrity Showroom.

This letter will serve as an invitation for you to consign cattle to this prestigious event. Enclosed you will find a list of rules and eligibility requirements and entry forms for the sale. Please read the requirements thoroughly and fill out the entry forms completely and return to Schacher Auction Services along with the required \$250 entry fee per lot.

The deadline for entries is September 10, 2016. Once I have received all entries, I will contact each of you to help arrange for pictures of your lots. Please return your entries as soon as possible.

Your cattle do not have to be entered in the show, however they will be stalled and displayed with the show cattle, so stalling and tie out fees will apply. If you would like to enter the show please contact the show secretary, Sue Hoffman, Western Nugget National Hereford Show, 1405 Crown Drive, Reno, NV 89503, 775-747-8917.

I look forward to working with you to make the 2016 Western Nugget National Sale a tremendous success. If you have any questions, please do not hesitate to call me.

Sincerely,



Robert Schacher

P.O. Box 33804 · Fort Worth, TX 76133
817-219-0102 · Fax 817-862-78
Email: rob@schacherauction.com
www.schacherauction.com

WESTERN NUGGET NATIONAL HEREFORD SALE

Saturday, December 3, 2016 – Reno, NV

Rules and Eligibility

1. There is a \$250 entry fee per lot that will be applied to your total sale expense. This fee is non-refundable in the event of non-arrival of sale cattle or lots not sold.
2. Substitutes will be allowed under extreme circumstances (Death, Illness, Injury). All substitutes must be approved by the Sale Management.
3. Consignors must be a member in good standing of one of the following Associations: California-Nevada Hereford Association, OWNI Hereford Association, Idaho Hereford Breeders Association, Arizona Hereford Association, Montana Hereford Association, Oregon Hereford Association, Washington State Hereford Association, Columbia Empire Polled Hereford Association or Utah Polled/Horned Hereford Association. Those consignors that are not members at the time of the sale will have membership dues deducted from their settlement.
4. All cattle must be registered with the American Hereford Association and have current EPD's at the time of entry. (Pedigree Estimates are not accepted) EPD requirements are as follows: BW must be +6.0 or less, WW must be +30 or better, YW must be +45 or better and Milk must be +8 or better and the sire or dam must not have less than a 0.0 for Milk.
5. Bulls – Must be calved between January 1, 2014 and May 31, 2016. All bulls 12-months and older on sale day must have passed a full breeding soundness exam including semen test. Also a Trichomoniasis Polymer Chain Reaction test. Bulls less than 12-months of age will be sold as guaranteed breeders.
6. Females – Must be calved between January 1, 2015 and May 31, 2016. Cow/Calf Pairs may be sold if they qualify under the show rules of the National Show. All females over four-months of age must be Official Calfhood Vaccinates for Brucellosis and have a legible OCV tattoo that will be recorded on the health paper. Any female sold as bred must be palpated no more than two weeks before the sale to confirm pregnancy.

* Both Bulls and Females must have a frame score of 5 or better.
7. A comprehensive list of health regulations will be sent to each consignor in final preparation of the sale. However, keep in mind that all cattle 12-months-old and older will require a negative brucellosis test and a negative TB test. The State of Nevada provides a permit number for your vet to use once that vet has complied with all the health regulations. That Blanket Permit number is SW070616-15482.

(Continued)

8. Flushes/Embryos – A limited number of genetic packages will be allowed to sell as long as the Donor Dam meets the EPD requirements for Flushes and Embryo's Sire and Dam both comply.

9. Cattle that place first or second in the Western National Hereford Show may enter the sale providing they satisfy the following special circumstances: They meet all Health and EPD requirements, and they have approval of the Sale Committee, Sale Manager and AHA Representative. \$250 entry fee will be due at the time the Sale Manager is notified of your interest in adding a consignment.

10. Sale Order – The sale order will be determined by the Sale Manager and AHA Staff. It will be based on quality and marketability of each lot.

11. Sale Expense – The sale expense will be figured as a percentage of the selling price of each lot. The percent sale expense will be determined using the following formula:

$$\frac{\text{Total Sale Expense}}{\text{Total Sale Gross}} \times 100 = \% \text{ Sale Expense}$$

The total sale expense includes Catalog, Auctioneer, Advertising, Sale Management, Celebrity Room Preparation, Display and other expenses incurred.

12. You will be charged separately for each lot for Transfers (\$5) and the Beef Checkoff/Brand Inspection. You will also be required to pay the Show Management for Stalling and Tie-Outs.

13. The Sale will offer buyers a maximum delivery cost of \$400 if arrangements are made by the sale. Any delivery cost incurred above this amount will be charged directly to the consignor of the lot being delivered if the consignor does not help with delivery arrangements. However, unavoidable delivery cost exceeding \$400 will be added to overall sale cost. The delivery arrangements and the delivered lot is the responsibility of the consignor until delivered.

14. Consignors will be paid within 30 days of the sale, or when payment for your consignments are received, whichever is greater.

The Sale Headquarters is the Nugget Hotel-Casino

1-800-648-1177

Ask for Event Code: GHERFRD

Western Nugget National Celebrity Hereford Sale

Please complete the following form for each lot nominated (*make copies for multiple lots*)

And submit with **\$250** nomination fee for each lot by **September 10, 2016**

Submit to:

Schacher Auction Services

P.O. Box 33804

Fort Worth, TX 76162

Fax 817-862-7823

Consignor _____

Open Heifer

Bred Heifer

Bull

Flush

Cow/Calf Pair (If qualified for National Show)

Embryos

Animal Name: _____ **Birth Date** _____

Registration # _____ **Tattoo/Herd #:** _____ **H/P/S** _____

Make sure to fill out the breeding information below.

Sells open

Bred A.I. on (Date) _____ to (Bull): Reg# _____

Pasture exposed from (Dates) _____ until _____ to (Bull): Reg# _____

Checked Safe In Calf, How many Days: _____ To Bull: _____

Calf Information for pairs: Birth Date _____ **Sex:** Cow or Bull

Sire: _____

Registration number for Calf _____

Embryos: Sire Reg# _____ **Donor Dam Reg#** _____

Number of Embryos _____ **Number of Pregnancies Guaranteed (if any)** _____

Footnotes: (*Include any individual ratios, progeny ratios, progeny sales, etc. Use Back if needed.*)

Cattle will be stalled with (Fitter, Other Breeder): _____

If you have Questions, Please Contact Robbie Schacher (817) 219-0102 or rob@schacherauction.com

Signature _____ Date _____

The above signature allows Schacher Auction Services, Robert C. Schacher, to act as an agent for the nominated cattle above for all actions required to guarantee proper transfer to the new owner and that consigned cattle are free and clear of any liens. Further, this signature ensures that I will comply with all rules and requirements of this sale.

SCHACHER

AUCTION SERVICES

CONSIGNOR INFORMATION FORM-NUGGET

Please fill out the following form as accurately and completely as possible. This information will help me contact you, as well as, correctly make out the check for your proceeds.

Consignor Name: _____

How do you want to be listed in the Catalog if different than above:

Contact Person: _____

Best Contact Phone: _____ Other Phone: _____

Address: _____

City _____ ST _____ Zip _____

Email _____

Website _____

Number of Lots being consigned to this sale _____

Fill out the following information if your check needs to be made out differently than above:

Exact name to appear on check: _____

Address: _____

City: _____ ST _____ Zip _____

Please submit this form with your Nomination Form to:

Schacher Auction Services
P.O. Box 33804
Fort Worth, TX 76162